

Senior Geoscientist – Middle East

The Company

Tried, tested, trusted, Geoteric is the Home of AI for Energy.

Already the global frontrunner in AI seismic interpretation software, we're entering an exciting phase of growth, backed by a new investment group.

Our interpretation software is used across the energy industry and has been enhanced in recent years with revolutionary, first-to-market AI technology to achieve an accurate visualisation of the subsurface, faster than ever before.

We are proud to be playing a part in the journey to Net Zero, helping our customers to optimize the world's resources today while paving the way for a more sustainable tomorrow.

At Geoteric, we don't just shape a better understanding of the earth, we shape careers.

Join us on the journey.....

The Role

As a key member of the regional sales team, the Senior Geoscientist will provide technical expertise in supporting clients, giving technical presentations and product demos for pre-sales support, developing high-quality, accurate interpretations of seismic data using our Geoteric software.

You will also be expected to share knowledge and expertise across the global Geosciences team, mentor less experienced team members and support continuous improvement activities.

Commitment, energy, confidence, and a desire to find innovative solutions offered by Geoteric will be key to achieving success in this role.

Full training will be provided in the use of Geoteric software, workflows and practices.

Further career progression could involve a technical, business development, or sales role.

Responsibilities

- Provide technical expertise to support the Sales team during business development, sales visits, evaluations and client support activities.
- Provide on-site consultancy and workflow support for Geoteric software.
- Identifies opportunities for business growth within client organisations e.g. additional licenses, projects, training and consultancy and refers leads to the Sales team.

- Engage with clients to understand complex interpretation challenges and provide solutions.
- Investigate new workflows to solve client and internal challenges.
- Deliver Geoteric services projects to agreed objectives and timeframes.
- Create and deliver technical webinars.
- Write and present conference abstracts & papers.

Personal Profile

- BSc, MSc, or PhD in Geology or Geophysics (or equivalent).
- Minimum of 5 years' industry experience, ideally in an Exploration or Development group with an Operator and including experience with a Consultancy or Services organisation.
- Experience in interpreting complex 3D seismic data.
- You should have a strong interest in digital evolution, AI, and its application to subsurface technology.
- Track record of working in an exploratory manner with clients and colleagues to troubleshoot and identify a range of technical solutions.
- Experience in delivering project work to meet specific deadlines and requirements.
- Able to establish a high level of professional credibility with clients at all levels.
- Networks effectively within client and professional organisations.
- Proactively shares knowledge of client organisations and activities with Sales.
- Considers the best interests of the business and clients when prioritising tasks.
- Strives for technical excellence within the commercial considerations of the business.
- Willingness to take on responsibilities with enthusiasm and commitment.
- Demonstrates a creative approach to problem-solving.
- Able to express opinions assertively and constructively.

Relationships

The Senior Geoscientist will report to the Sales Account Manager and liaise closely with the regional sales and geosciences teams.

Location & Travel

Dubai. Regular travel throughout the region and occasional international travel.

Salary & Benefits

An attractive compensation package will be offered.

Join us?

If you are interested in this opportunity, please send your CV to careers@geoteric.com.